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Message Text

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11
ACTION EB-06

INFO OCT-01 CIAE-00 DODE-00 NSAE-00 RSC-01 TRSE-00 EUR-12

AEC-07 ISO-00 MC-02 /029 W
---------- 088587
P 121310Z NOV 74
FM AMCONSUL ZAGREB
TO USDOC WASHDC PRIORITY
INFO AMEMBASSY BELGRADE
SECSTATE WASHDC 2811

UNCLAS ZAGREB 1029

EXCON

E.O. 11652: N/A
TAGS: ESTC, YO
SUBJECT: EXPORT CONTROL: UNIVAC DIFFICULTIES IN OBTAINING
LICENSE FOR YUGOSLAVIA

1. SALES MANAGER FOR UNIVAC YUGOSLAVIA VISITED POST TODAY TO REGISTER CONCERN ABOUT FAILURE TO OBTAIN EXPORT LICENSE FOR SHIPMENT OF UNIVAC MODEL 1110 COMPUTER TO YUGOSLAVIA. ACCORDING TO UNIVAC SALES MANAGER, LAST WEEK COMMERCE REFUSED TO GIVE ANY ANSWER TO UNIVAC REQUEST FOR EXPORT LICENSE, ALTHOUGH UNIT WAS DUE TO BE INSTALLED NOVEMBER 11.

2. UNIVAC SALES MANAGER POINTED OUT THAT THERE ARE ALREADY IN YUGOSLAVIA TWO UNIVAC 1110 COMPUTERS, FOR WHICH UNIVAC HAD NO DIFFICULTY IN OBTAINING LICENSE. SUBJECT COMPUTER, DESTINED FOR ENERGOINVEST DATA PROCESSING CENTER IN SARAJEVO, IS MODEL 1110, IN 1 X 1 CONFIGURATION, WITH 16 TERMINALS. IT IS THUS SMALLER UNIT THAT 1110'S ALREADY IN YUGOSLAVIA, WHICH HAVE 1 X 2 CONFIGURATION. VALUE OF EQUIPMENT IS SAID TO BE APPROXI-MATELY DOLS 2.5 MILLION.

3. UNIVAC CONTRACT WITH ENERGOINVEST PROVIDES THAT UNIT CANNOT BE LOCATED IN ANY SITE OTHER THAN FOLLOWING: ENERGOINVEST DATA PROCESSING CENTER, ENERGOINVEST PETROL, CITY ASSEMBLY, OR THE
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INSURANCE INSTITUTE OF SARAJEVO WITHOUT THE APPROVAL OF UNIVAC.

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UNIVAC WILL LEASE COMPUTER TO ENERGOINVEST OF SARAJEVO, WITH LATTER HAVING OPTION TO BUY IN 1983. CONTRACT ALSO PROVIDES THAT COMPUTER MAY ONLY BE USED FOR COMMERCIAL PURPOSES.

4. UNIVAC SALES MANAGER STATED THAT HIS COMPANY WILL LOSE APPROXIMATELY DOLS 50,000 FOR EVERY MONTH THAT INSTALLATION OF COMPUTER IS DELAYED.
KAISER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: STRATEGIC TRADE CONTROLS, EXPORT CONTROLS, EXPORT LICENSES, COMPUTERS
Control Number: n/a
Copy: SINGLE
Draft Date: 12 NOV 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974ZAGREB01029
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740326-0986
From: ZAGREB
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19741149/aaaabpgg.tel
Line Count: 69
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EB
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: golinofr
Review Comment: n/a
Review Content Flags:
Review Date: 13 NOV 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 NOV 2002 by boyleja>; APPROVED <27 NOV 2002 by golinofr>
Review Markings:

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Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: EXPORT CONTROL: UNIVAC DIFFICULTIES IN OBTAINING LICENSE FOR YUGOSLAVIA
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To: COM
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